

ZSCHIMMER & SCHWARZ ITALIANA S.p.A.



Zschimmer & Schwarz Italiana – 13038 – Tricerro (VC) / ITALY

Dear Sir or Madam

As you will be aware the REACH regulations have come into force: These regulations have and will have a considerable impact on the European chemical industry with changes which are not entirely clear at the moment.

By November 2010 all substances over 1,000 tons will have to be registered, and with this in mind ZSI are actively working alongside consortiums to carefully follow step by step all the bureaucratic and technical procedures which will allow the definition of the aforementioned products. All this will bring about product harmonization and uniformity, (technical specifications, toxicology etc.), in such a way that it will limit the impact of registration costs which the manufacturers will inevitably have to bear.

With this in mind the definition procedure regarding Betaines is under way: and in order to avoid the above mentioned issues, the product **AMPHOTENSID B4** will be substituted by **AMPHOTENSID B4/C** (see attached technical specification).

The change is essentially bureaucratic given that l'AMPHOTENSID B4/C has a general chemical description (cocamidopropylbetaine).

With regard to the INCI labeling either nomenclatures can be used (as was stated on the technical and toxicological notes) even if it would be sensible in time to move towards the INCI label of cocamidopropylbetaine.

In the meantime, it is hoped that this will not cause any inconvenience and we would like to kindly request that you use the commercial name of **AMPHOTENSID B4/C** instead of **AMPHOTENSID B4** when placing your next orders.

If you have been in communication with us recently and used the product description **AMPHOTENSID B4**, this will be considered as **AMPHOTENSID B4/C**.

Yours faithfully

ZSCHIMMER & SCHWARZ ITALIANA SPA
SALES DIRECTION